sage HandiSoft

Sage HandiSoft Private Cloud

A Fully integrated cloud solution that includes HandiSoft and all your other software.

Your core applications, secure and accessible From anywhere

- Your software and data is hosted in the cloud allowing easy access using any device.

- Unlike the public cloud you have control and ownership of your data

- Eliminate time spent on IT tasks

- Monthly Fee includes antivirus firewall and backups

- Includes 24/7 technical support and software upgrades

How does it work?

Sage HandiSoft has partnered with two private cloud solution providers, to offer a fully integrated cloud solution that includes HandiSoft and all your other business software.

The private cloud providers install, manage and host Sage Handisoft along with HandiSoft along with all your other applications on your behalf for a fixed monthly fee, providing the back office hardware, software, infrastructure and skills required for efficiency.

This is a more compelling alternative to the traditional software delivery method that involves you installing running and maintaining all your applications on your own IT systems.

The private cloud provider takes responsibility for all technical, security and maintenance requirements, leaving you and your staff free to spend more billable hours with clients, and less time on software and technology issues.

About Sage HandiSoft:

More than 7,500 Australian accountants and taxation agents trust Sage HandiSoft's leading practice management, client accounting and taxation software. Sage HandiSoft's integrated suite and central client database is reliable, easy to use and highly effective for sole practitioners through to larger firms with 70+ staff. Sage HandiSoft is a wholly owned subsidiary of the listed global Sage Group plc which has over 6 million customers and more than 12,600 employees worldwide.

How will I benefit?

- No requirement to purchase and maintain a server.

- Access all your core applications from anywhere using any internet enabled device eg. PC, Notebook, iPad or PDA.

- Scalability - instantly add users without worrying about increasing server capacity Reduce upfront cost - subscription pricing based on the number of users.

How is the service charged?

HandiSoft Private Cloud attracts a monthly fee per user that includes delivery, maintenance and updates of:

- Sage Handisoft SQL Software

- Microsoft Server, Exchange, Office

- Antivirus, firewall and backups

- Other applications for example:

  - MYOB AccountRight

  - 24/7 technical support

Clients will sign a contract with a private cloud provider. HandiSoft licencing will continue to be paid directly to Sage HandiSoft.

The service pricing should not be compared with the cost of simply purchasing a server. It covers hardware costs, latest versions of Microsoft applications, all IT support as well as updates of the installed software (including HandiSoft and the annual rollover). This will eliminate the need to spend valuable time on technical tasks or outlay for Microsoft upgrades.

Stay in control of your costs

With our subscription-based fees, there are no substantial upfront capital costs. Your monthly outgoings are fixed and predictable.

Work the way you want

With your software in the cloud, there's no need for expensive remote access networks. Your staff can access their data and applications whether they're on the road, at home, or in the office.

Be supported 24/7

With Private Cloud there is no more waiting for your in-house support person to get back to you. You will have a dedicated team of IT professionals monitoring your systems 24/7.

Be protected

HandiSoft Private Cloud ensures you are always protected by up-to-date technology, so you can relax in the knowledge you're safe from hackers and disgruntled employees.

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Take the pain out of upgrades

With HandiSoft Private Cloud you never have to update software yourself. It's all taken care of by our professional staff.

Scale your IT solutions according to your needs

With HandiSoft Private Cloud there is no physical installation. Removing or adding users is a simple process, which means you only ever pay for what you use.

Future proof your business

We are constantly improving our systems, ensuring they stay one step ahead of your needs now and into the years ahead.

Boost staff efficiency

With stable IT systems in place, your staff can focus on core duties. They will be happier and more productive, thanks to less downtime.

Stay compliant

Traditionally, businesses have been responsible for ensuring their IT systems are compliant with industry standards and regulation. With HandiSoft Private Cloud, we take care of all that for you.

Be sustainable

With HandiSoft Private Cloud a paperless office can be a reality.

HandiSoft in the Cloud v. Systems Integrator	Systems Integrator	HandiSoft in the Cloud
Hosted Handisoft Tick of approval	NO	YES
Service Level Agreement (SLA)	Variable	99.5%
Business Hours Support	Variable	Unlimited
24x7 Extended Support	NO	2 Hour Allowance
Premium Antivirus & Anti-Spam	Additional Cost	Included
Fully Managed Remote Desktop	NO	YES
Microsoft Exchange 2010 (Hosted)	Additional Cost	Included
Microsoft Office 2010 (Hosted)	Additional Cost	Included
Backup and Compliance	Variable	7 Yr Fully Managed Retention
Disaster Recovery	Variable	YES
Business Continuity	NO	YES
Firewalling	Variable	YES
Anywhere and Any Device Support	NO	YES
End User Administration	NO	Self-Service Protocol
Scalability	CAPEX	OPEX
Mobility	Variable	Any Device Anywhere
Hardware	3 Year Capital Refresh	Inclusive
Migration	NO	YES
Power	Additional Cost	Included
UPS	Additional Cost	Included
Monthly Maintenance and Monitoring	Limited	Included
Redundancy - single points of failure	Additional Cost	Included
Air-conditioning for Server	Additional Cost	Not Required
Real Estate	Additional Cost	Not Required
Citrix	Rarely	Included
Document Storage (Per Business)	Variable	25GB Included

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