# Sage 500 ERP





# eBusiness Suite for Sage 500 ERP

eBusiness Suite for Sage 500 ERP (formerly Sage ERP MAS 500) provides an intuitive extension to Sage 500 ERP in the form of a browser based solution. This product can empower your customers, salespeople, and customer service representatives to increase their efficiency and productivity in order to boost sales. Originally designed as an enhanced replacement to eCustomer and eSalesforce, eBusiness Suite has evolved into a solution that can serve as a B2B and B2C interface as well as a sales team CSR and remote location alternative interface to Sage 500 ERP.

## **B2B** and **B2C** Capabilities

When customers, salespeople, and customer service representative enter your online store they have the ability to place orders and get accurate and up-to-the-minute information about items, prices, inventory, account status, and expected delivery dates. eBusiness Suite provides the ability to pick, pack, and ship invoices for online orders and enables credit card processing of payments through integration with the Sage 500 ERP Credit Card Processing module. eBusiness Suite supports B2C functionality in two ways. A "lite" B2C interface is included that allows for entry of a cart and creation of a Sage 500 ERP customer that must be credit approved prior to shipping. These pages can be enhanced based on client needs. In addition, a custom B2C interface can be connected to Sage 500 ERP using Web Services, which is included in eBusiness Suite.

#### Online Access to Account Information

eBusiness Suite can function as a remote interface for Sage 500 ERP. The user can view customers' orders, shipments, invoices, payments and backorder information. It is ideal for salespeople or customer service representatives to see a comprehensive overview of customer accounts in order to respond quickly to customer requests and follow up on orders or payments due. This feature can be utilized at the customer level, sales team, salesperson, or company depending on user logon rights.

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#### **BENEFITS**

- Generate revenue with B2B and B2C capabilities.
- Maximize the use of your Sage 500 ERP system utilizing eBusiness Suite for remote user access.
- Improve customer service by providing salespeople and CSRs the tools to access customer information quickly and easily.
- Retain current customers by expanding your customer service options with online customer self-service capabilities.
- Increase the efficiency of order entry and processing routines and speed order fulfillment.



## Additional Features:

- Browser-Based Solution (Thin-Client Web Technology)
- Customer Requisition
- Multicompany Support
- PO Receipt of Goods Processing
- Three-Step Transfer Orders

## Sage 500 ERP | eBusiness Suite for Sage 500 ERP

## Streamlined Order Entry/Processing and RMA Entry

Choose from multiple interfaces to enter a quote or an order directly into Sage 500 ERP or copy or edit an existing order. Users can filter items by Sales Product Line, Item Category, or Item Class during entry. Sales Product lines can also be filtered by Logon ID to allow for customer specific price lists. To further streamline the process use eBusiness Suite to enter an RMA in Sage 500 ERP and email the customer the RMA packing sheet and label. Autoship functionality enables processing of sales orders and lines through pick/pack/ship/invoice upon creation.

## **Pricing and Inventory Inquiry**

Design flexibility into your commission structure with the ability to split commission payments and create vouchers for commission payment.

- · Look up customer specific pricing on items.
- Access up-to-date information on warehouse and bin quantities.
- Inquire on the history of serial number items.
- Display item/inventory summary history by inventory period (SO, PO, IM, and so on) by company by warehouse by customer.
- View item promotions created in Sage 500 ERP Maintain Inventory Pricing.

## **Data Import/Export Tools**

- Export inquiry information from every inquiry screen to Excel.
- Import Sage 500 ERP orders from files from a customer or from a third party order site.

#### Security

Control each level of the application by user to grant or deny access. This allows the administrator to control which users can view, edit or be denied access for each component of eBusiness Suite. It allows for different roles and users other than B2B customers and salespeople.

## **Configurability Options**

eBusiness Suite was designed with the ease of configuration and flexibility in mind. The administrative component of the application allows configuration in order to meet the unique needs of your company. There are over 100 attributes and events that can be configured from an appearance and functionality standpoint. Configuration can set at the user level.

#### **Technical Requirements**

- Requires .NET Framework 3.5 SP1 to be installed
- Uses AJAX Technology
- Supports Microsoft® IIS 6.0, IIS 7.0
- Supports Microsoft® SQL Server 2005, SQL Server 2008
- Supports Microsoft® Windows Server 2008 and Windows Server 2008 (supports 32-bit and 64-bit versions)
- Supports Microsoft® Internet Explorer 6.0, 7.0, and 8.0
- Supports Firefox, Safari, and Chrome browsers
- Integrates with Sage 500 ERP AR, IM, SO, PO

eBusiness Suite is available in Standard and Advanced Platforms.

Basic Platform is available at no charge for customers upgrading

Sage eCustomer and/or eSalesforce. Sage annual maintenance must
be current to receive the Basic Platform. Features vary by platform.

### **About Sage**

Sage is a leading global supplier of business management software and services for small and midsized businesses. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs more than 12,600 people and supports more than 6 million customers worldwide. For more information about Sage in North America, please visit the company website at www.NA.Sage.com. Follow Sage North America on Facebook, http://www.facebook.com/SageNorthAmerica, and Twitter, http://twitter.com/#!/sagenamerica.

