Job Ready

sage

Business without blind spots

Five types of visibility every construction firm should have
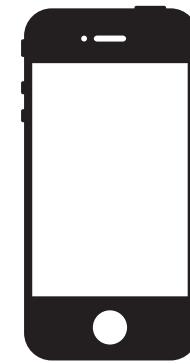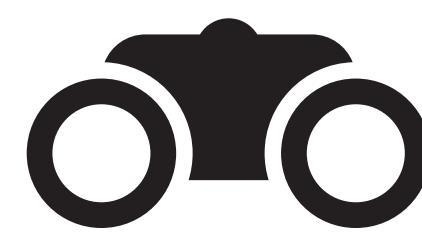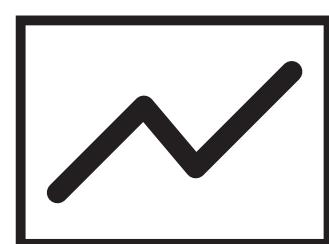
Reporting
See what happened already.

High-performing construction firms can synthesize large amounts of data into snapshot reports, summary reports, and financial statements.

Projects and field reports
These reports show project activity at a glance, including change orders, safety, labor, equipment, schedules, and more.

Financial statements
Bankers and bonding agents demand audited statements that measure the health of your company.

Drill downs
To ensure information accuracy, it's important to be able to drill down to the source data.

Helps you answer questions like:
- What variances exist between project costs and the contract?
- How many safety issues have there been?
- What is my debt-to-equity ratio?
- How long does it take to collect receivables?

Monitoring
Learn what's happening now.

Construction executives must be able to filter through data to track major risk areas and act quickly.

Alerts
These instant notifications are triggered when certain conditions are met and sent through email or text message.

Dashboards
A strong project dashboard can display important project metrics on a single page.

Key performance indicators
KPIs help you know where your projects and company stand on a variety of issues.

Helps you answer questions like:
- How productive is my labor?
- What is labor costing me per hour?
- What is my gross profit margin?
- Does one of my subcontractors have insurance that expires this week?

Analyzing
Understand why it happened.

Strong analytic capabilities help executives assess the company's performance and plan business strategy.

Cross-project analytic reports
Knowing what's happening across all your projects can help you think more strategically about the future.

Spreadsheet analysis
Using standard spreadsheets to crunch numbers and display data can be helpful in evaluating business performance.

Ad-hoc report query
The ability to create custom reports ensures you don't have to wait around for overburdened IT folks to build reports for you.

Helps you answer questions like:
- What type of work is most profitable for my business?
- What impact are change orders having on my projects?
- What subcontractors are performing at the highest level?
- How closely do my estimated costs resemble my actual costs?

Predicting
Know what might happen.

Spotting trends and forecasting costs are critical to ensuring project profitability.

Historical data mining
To evaluate future projects and buyouts, it's essential to be able to look at past performance and adjust based on shifting variables—such as material costs, labor costs, and interest rates.

Helps you answer questions like:
- What is my projected margin?
- What might happen if labor costs continue to run over by 10%?
- How at risk is my project for cost overruns?
- Am I better off buying or renting equipment?

Mobilizing
Access it from anywhere.

If project leaders and executives can't access key details while on the road, it can bring the work to a halt.

Mobile data
The ability to access key project information securely on mobile devices can help your people make informed decisions—even while away from their desks.

Gives you anytime, anywhere access to details like:
- Labor productivity.
- Labor cost per hour.
- Projected margin.
- Change orders.

Get Job Ready visibility with Sage.

With a clear line of sight into project and financial data, your business can make construction or contracting decisions boldly and confidently. For more Job Ready information go to: www.SageCRE.com/Job-Ready