





## Keeping the lights on

By 2020, around 75% of organisations worldwide will either be digitised or on their way. To make that transition smoothly, you've got to do three things.

The best way is to put IT up on a stage and let

IT calls for specialists, particularly in security, data science and general computing. But who is most ready to make the transition? Network engineers, says Soni Jiandani, SVP Marketing at Cisco. "It took Cisco IT just four days to train our network engineers on Python. We were automating repetitive tasks by the end of the week."

### 3. Tighten up your relationships

Every supplier, partner and customer needs to be on the same team, with the same goals. Tackling all three can seem a daunting prospect, but no CIO needs to go it alone. Cisco has a 'build, buy and partner' model, meaning that yes, we do build a lot of technology, but we also buy and partner with other companies, absorbing new skills all the time. Gartner recently referred to this as 'techquisition.'











Making the most of data



Making the most of data









Where do we go from here?

Tomorrow's digitised world has no respect for

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Living