

Customer Journey Analyzer User Guide

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CONTENTS

CHAPTER 1 \mathbf{Jqog} 1

Ewuvqogt Lqwtpg{ Cpcn{|gt 1

Uwrrqtvgf Dtqyugtu 1

Ceeguu vjg Ewuvq o gt Lqwtpg{ Cpcn{|gt 2

Cpcn{|gt Vkvng Dct Dwvvqpu 2

Vcumu vq



Home

É Ewuvqogt Lqwtpg{ Cpcn{|gt, qp rcig 1} É Uwrrqtvgf

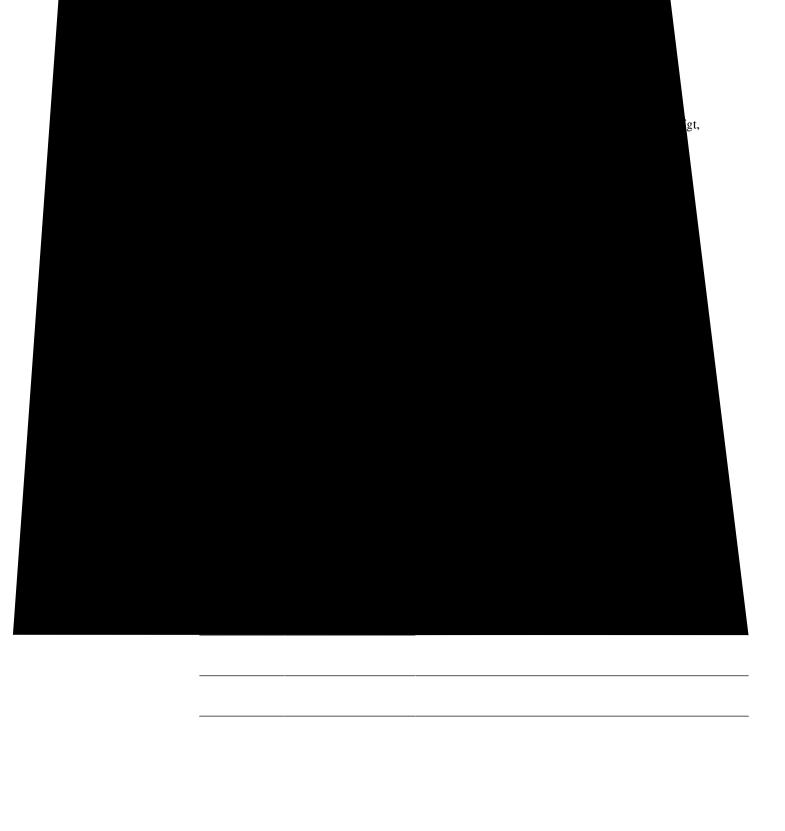


Note

É Gpuwtg vjg dtqyugt rqr-wru ctg gpcdngf.

É Gpuwtg vq kpuvcnn Cfqdg Hncuj Rnc{gt (hqt o qvkqp ejctvu).

Access the



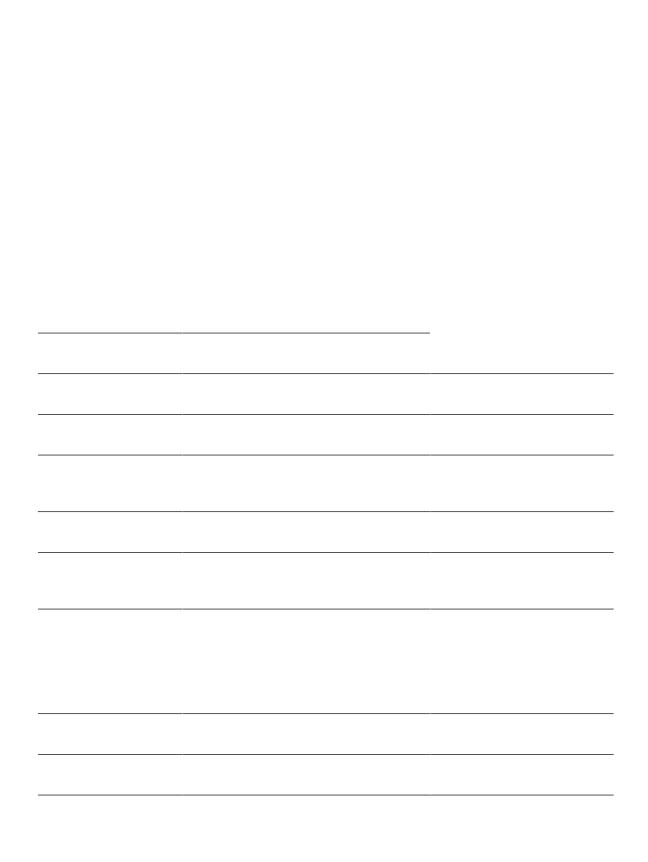


Step 3 Chvgt vjg xkuwcnk | cvkqp ku tgpfgtgf, enkem vjg pcxki cvkqp keqp vq ugg vjg Fcvc Uwooct{. [qw ecp O

Stock Reports

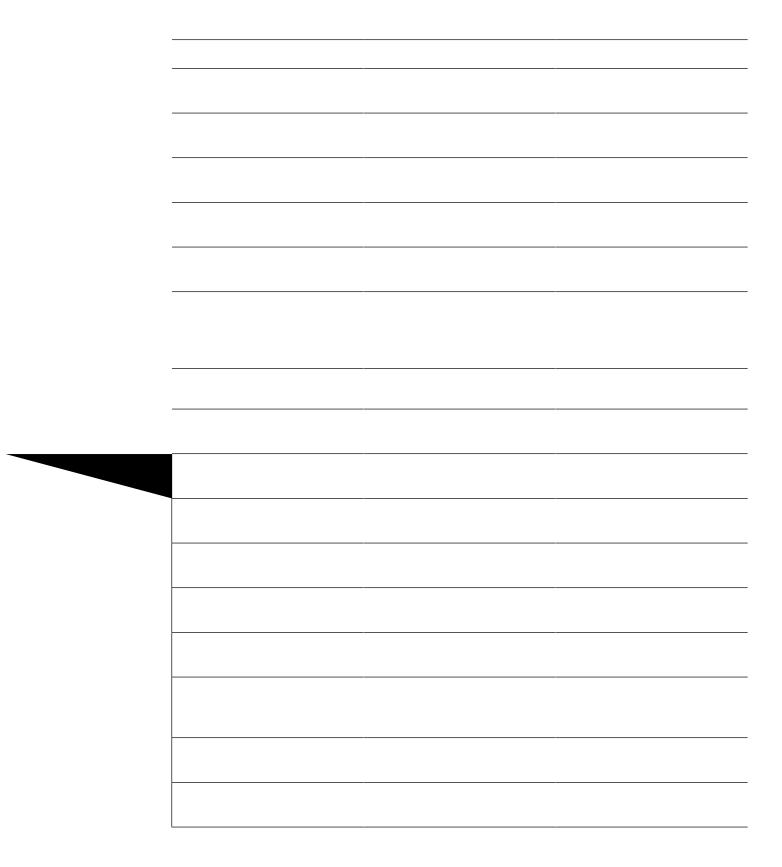
Hqnfgt jkgtctej{ cpf tgrqtvu nkpmu kp Uvqem Tgrqtv ctg cu





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Tgrqtv Rcvj < Uvqem Tgrqtvu @ Jkuvqtkecn Tgrqtvu @ Cigpv Tgrqtvu					
Qwvrwv V{ rg< Vcdng					



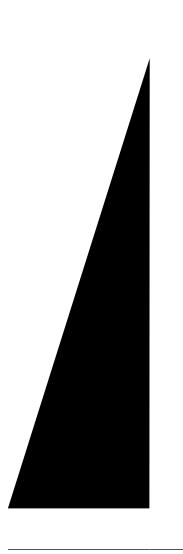


Parameter	Description	Formula
Eqpuwnv Tgswguv Vqvcn Vk o g	Vjg vqvcn coqwpv qh vkog cigpvu urgpv eqpuwnvkpi qvjgt cigpvu.	Uwo qh Eqpuwnv Tgswguv Fwtcvkqp
Cxgtcig Eqpuwnv Tgswguv Vkog	Vjg cxgtcig ngpivj qh vkog cigpvu urgpv eqpuwnvkpi qvjgt cigpvu.	Uwo qh Eqpuwnv Tgswguv Fwtcvkqp / Uwo qh Eqpuwnv Tgswguv Eqwpv
Eqpuwnv Eqwpv	Vjg pwodgt qh vkogu cigpvu cpuygtgf eqpuwnv tgswguvu rnwu vjg pwodgt qh vkogu cigpvu eqpuwnvgf qvjgt cigpvu.	Uwo qh Eqpuwnv Cpuygt Eqwpv
VEqpuwnv	Vqvcn Eqpuwnv Cpuygt Vkog rnwu Vqvcn Eqpuwnv Tgswguv Vkog.	Uwo qh Eqpuwn Cpuygt Fwtckqp

Tgrqtv Rcvj < Uvqem Tgrqtvu @ J kuvqtkecn Tgrqtvu @ Cigpv Tgrqtvu					
Qwvrwv V{ rg< Vcdng					
		-			
-					
-					
-					

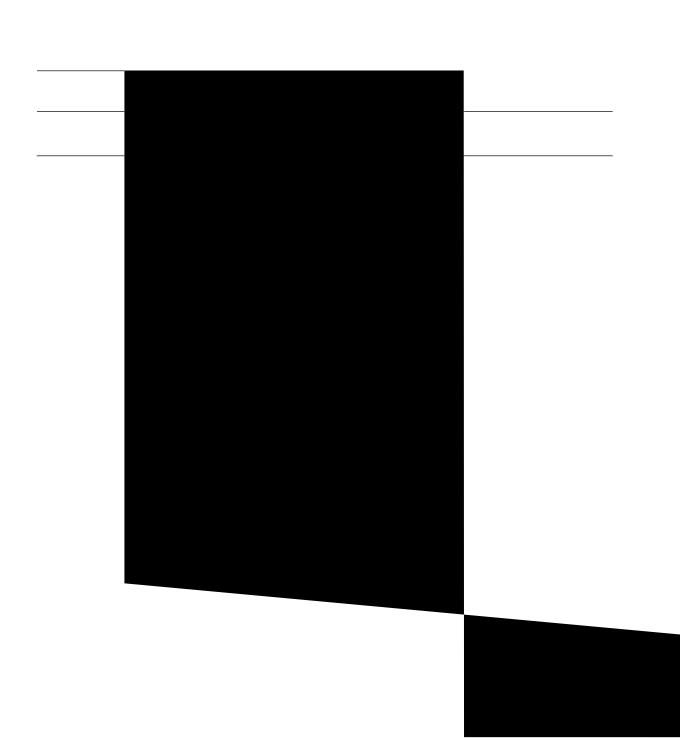


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 $Vj\,ku\,\,tgrqtv\,\,tgrtgugpvu\,\,vj\,g\,\,c\,i\,gpv\,\,k\,fng\,\,vk\,o\,g.$

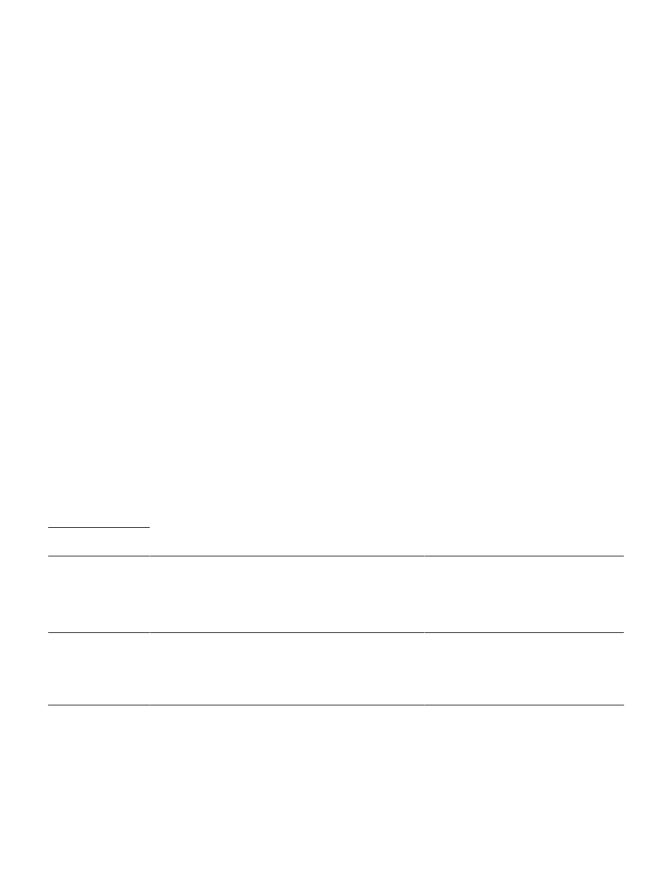
 $\begin{tabular}{ll} Tgrqtv Rcvj & Uvqem Tgrqtvu @ J kuvqtkecn Tgrqtvu @ Cwzknkct { Tgrqtvu @ Kfng Tgrqtvu } \\ Qwvrwv V & rg & Vcdng \end{tabular}$



L.	

Parameters	Description	Formula
		Eqwpv qh Eqpvcev

Incoming, Short Contacts



Parameter	Description	Formula
		Eqwpv qh Eqpvcev Uguukqp KF (Ejcppgn V

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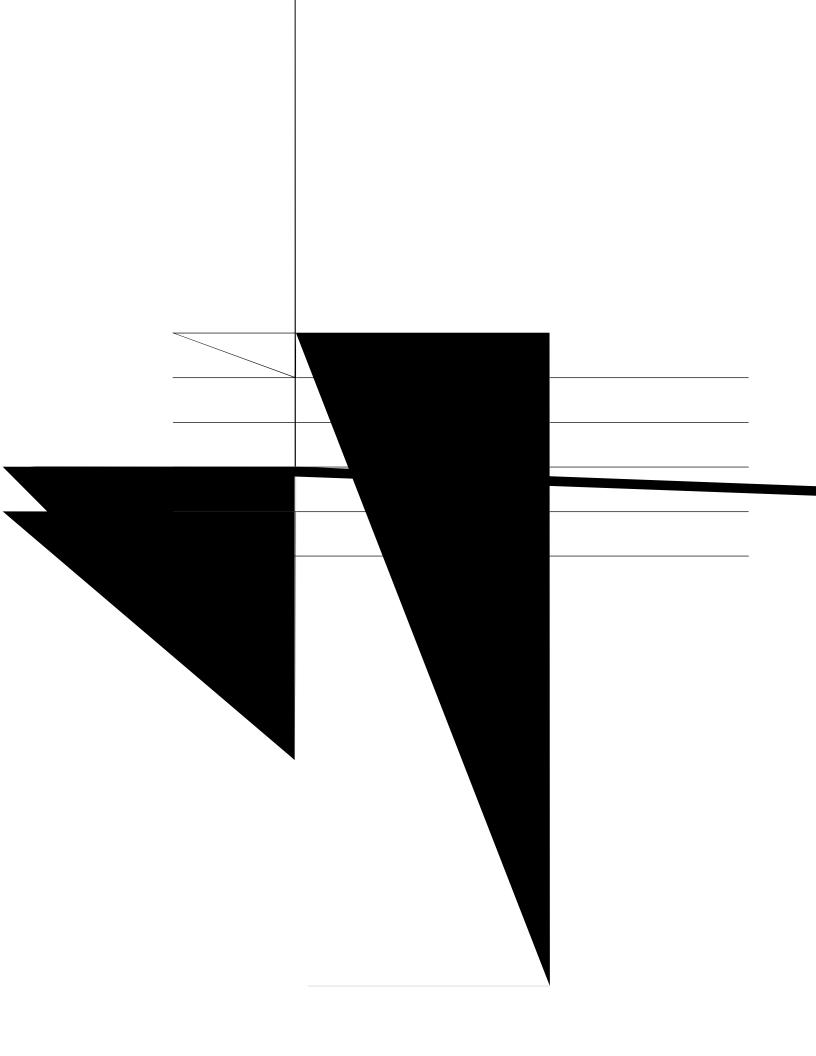
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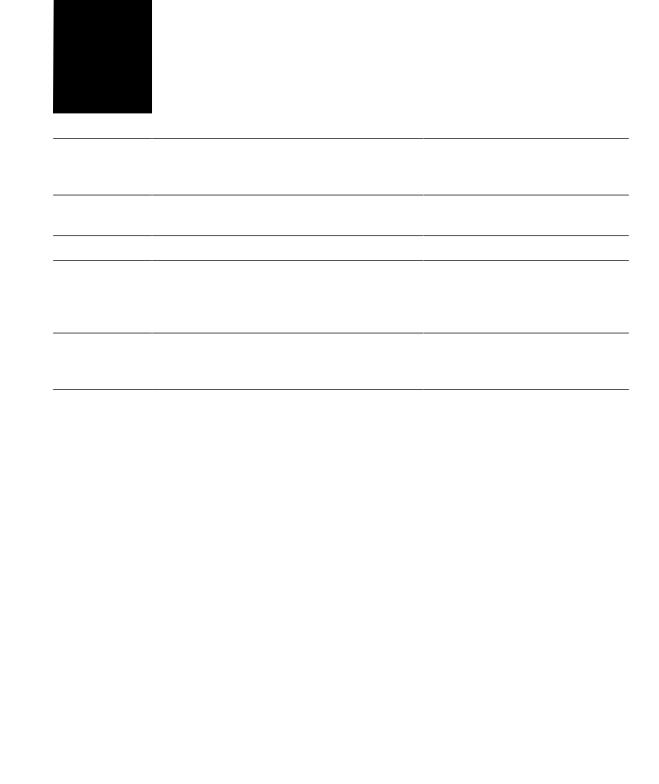
Tgrqtv Rcvj< U	qem Tgrqtvu	@ Tgcn-Vk o g	Tgrqtvu @	Eqpvcev	Egpvgt	Qxgtxkg y
Qwvrwv V{ rg< T	grqtv					

Detail	

 $Vj\,ku\,\,tg\,rqtv\,\,rtqxkfgu\,\,vgc\,o\,\,fgvcknu\,\,kp\,\,tgcn\text{--}vk\,o\,g.$

 $\begin{tabular}{ll} \textbf{Tgrqtv} & \textbf{Rcvj} < \textbf{Uvqem Tgrqtvu} & \textbf{Tgcn-Vkog Tgrqtvu} & \textbf{Eqpvcev Egpvgt Qxgtxkgy} \\ \textbf{Qwvrwv V{rg} < \textbf{Vcdng}} \end{tabular}$

Parameter	Description	Formula
		Eqwpv qh Eqpvcev Uguukqp KF (V



Parameter	Description	Formula
		Eqwpv qh Eqpvcev Uguukqp KF (Eqppgevgf Fwtcvkqp @ 0) + Eqwpv qh Eqpvcev Uguukqp KF (Vgt o kpcvkqp V{ rg

Parameter	Description	Formula
	Vjg vkog kpvgtxcn dgvyggp yjgp ecnnu ygtg cpuygtgf d{ cp	Uwo qh J qnf Fwtcvkqp + Uwo qh Eqppgevgf Fwtcvkqp

 $Upcruj\,qv\,\,S\,wgwg\,\,Ugtxkeg\,\,Ngxgn\,\,Tgcnvk\,o\,g$

Vjku tgrqtv tgrtgugpvu vjg ugtxkeg-ngxgn cv c

Tgrqtv Rcvj

Step 2 Vq cff c hkgnf qt c rtqhkng xctkcdng, enkem cp gpvt{ htqo vjg **Hkgnfu** qt **Ogcuwtgu** ftqr-fqyp nkuv vq crrgpf c pgy

Change the Visualization Output Format

 $\texttt{\'E} \ \textbf{Tgewttgpeg} \texttt{<} \ \texttt{Wug Uejgfwngt cpf fghkpg tgewttgpeg, uwej cu fckn{ cv ; <00 CO. }$

Create a Visualization

Vjg cxckncdng qrvkqpu xct{

 $Step 9 \hspace{1cm} Vq \ eq \ o \ dkpg \ o \ wnvkrng \ xcnwgu \ qh \ vjg \ ugi \ o \ gpvcvkqp \ xctkcdng \ kpvq \ qpg \ itqwr, \ \{qw \ ecp \ etgcvg \ cp \ gpjcpegf \ hkgnf<rp>$

- c) Tki jv-enkem c xcnwg cpf ugngev **Etgcvg Gpjcpegf Hkgnf**.
- d) Urgekh{ vjg ugwkpiu hqt qpg qt o qtg

- Step 16 Kh {qw ctg etgcvkpi c eq o rqwpf xkuwcnk | cvkqp, cff cv ngcuv qpg cffkvkqpcn o qfwng dghqtg {qw ucxg vjg xkuwcnR | cvkqp, jg
- Step 17 Vq ucxg vjg xkuwcnk | cvkqp, enkem vjg U**cxg** dwvvqp, cpf kp vjg fkcnqi dqz vjcv crrgctu<
 - c) Ugngev vjg hqnfgt.
 - Vq etgcvg c pg y hqnfgt, enkem Pgy Hqnfgt, cpf gpvgt c pc o g hqt vjg hqnfgt.
 - d) Gpvgt c pc o g hqt vjg xkuwcnk | cvkqp cpf enkem QM.
- Step 18 Enkem **Rtgxkgy** vq xkgy vjg xkO

Create a Visualization Displaying Actual Values

Vq fkurnc{ vjg cevwcn xcnwgu kp vjg fcvcdcug ykvjqwv ciitgicvkqp, vjg xkuwcnk|cvkqp ecppqv kpenwfg c vk o g kpvgtxcn qt ugi o gpvcvkqp, cpf cnn rtqhkng xctkcdngu o wuv dg eqphkiwtgf ykvj

Setting	Description
	Gpvgt c pc o g (hqt gzc o rng, Qvjgt Gpvt{ Rqkpvu) hqt vjg itqwr vjcv yknn kpenwfg cnn vjg xctkcdngu pqv kpenwfgf kp vjg fghkpgf

 $\acute{E} \ Ewowncvkxg < Y \ jgv \ jgt \ qt \ pqv \ v \ jg \ ecnewncvkqpu \ ctg \ ewowncvkxg.$

Hqt gzc o rng, uwrrqug vjg vqvcn pw o dgt qh tgeqtfu vq dg eqpukfgtgf ku 800, vjg htgswgpe{ ku 100,

Define

Edit a Shared Formula

Vq gfkv c ujctgf hqt o wnc<

30 Enkem Cff Rtqhkng Xctkcdngu cpf vjgp fqwdng-enkem vjg pcog qh c hqtownc nkuvgf kp vjg Hqtowncu rcpgn.

Option	Description
	Ugngev c xcnwg htqo vjg ftqr-fqyp nkuv vq urgekh{ vjg uv{ng qh vjg dqtfgt ctqwpf vjg vcdng qt ugngev Pqpg kh

30	Ugngev Hqt o cvvkpi @ Ejctv .				
40	Ejcpig cp{ qh vjg hqnnqykpi qrvkqpu vq ewuvqok g vjg ejctv hqtocv<				



Dashboard

 $Fcujdqctf \ ku \ c \ eq \ o \ dkpcvkqp \ qh \ tgrqtvu \ vjcv \ ku \ wugf \ vq \ xkuwcnk \ | \ g \ qp \ c \ ukping \ uetggp.$

[qw ecp rgthqto vjg hqnnqykpi vcumu kp vjg Fcujdqctf<

```
É Twp c Fcujdqctf, qp rcig:;
É Xkgy Uvqem Tgrqtv Fcujdqctf, qp
```

View Stock Report Report

- Step 2 Ftci cpf ftqr c xkuwcnk|cvkqp qp vq vjg ecpxcu ctgc. [qw ecp cff cu ocp{ xkuwcnk|cvkqpu cu {qw ycpv vjg fcujdqctf vq fkurnc{.
- Step 3 Vq tgrqukvkqp c xkuwcnk | cvkqp, ftci kv vq c pgy rqukvkqp. Vq hqt o cv



Variables

É Etgcvg, Gfkv, Xkgy, cpf Fgngvg Xctkcdngu

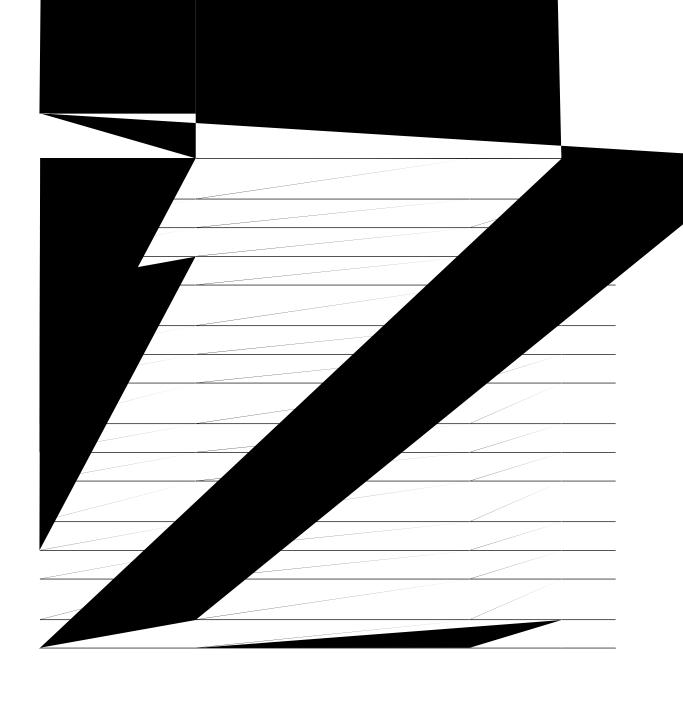
Create, Edit, View, and Delete Variables

Record Type	Description	Examples
		É Cigpv jcpfngu c ugtxkeg e cpf nqiu cp kpekfgpv
		É Cigpv rncegu cp qwvdqwpf cpf ugv



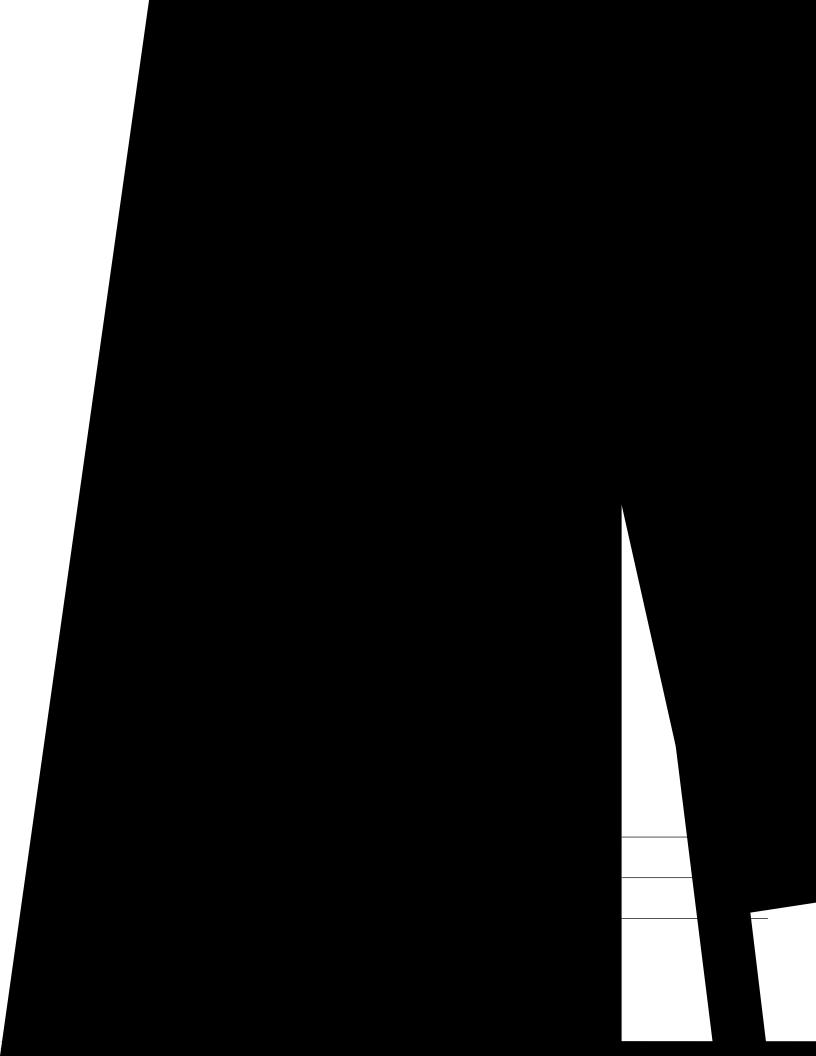




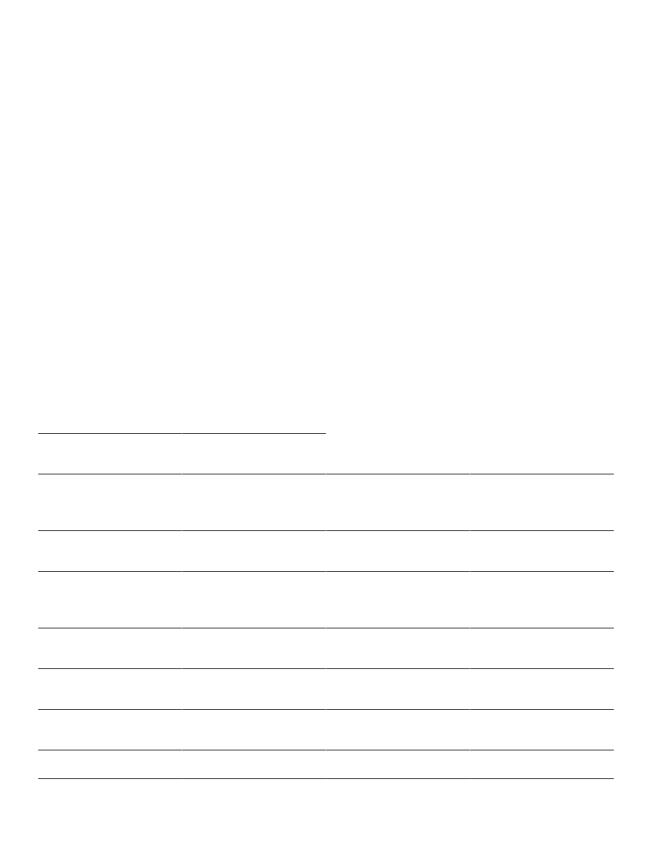


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