

# ORACLE GLOBAL TRADE MANAGEMENT CLOUD

## ORACLE® SUPPLY CHAIN MANAGEMENT CLOUD

### KEY FEATURES

- Automatic Global Trade Content Upload
- Centralized Master Trade Data Repository
- Easy and Proper Product Classification
- Fast and Accurate Restricted Party & Sanction Screening
- Packaged Integration with Oracle E-Business Suite for Compliance Screening
- Landed Cost Simulation for Sourcing Decision Making

### KEY BENEFITS

- Accelerate cash flow
- Streamline processes through automation
- Provide visibility to trade data
- Mitigate compliance risk
- Increase productivity and efficiency
- Reduce costs
- Sourcing Optimization
- Achieve best practices

Oracle Global Trade Management Cloud (GTM) is a unique global compliance solution that allows companies of all sizes and in all geographies to centrally manage their global trade operations. And, since it was developed as an integrated component of Oracle's logistics suite, Oracle GTM Cloud enables companies to optimize, automate, and monitor cross-border transactions in ways that were not before available from best-of-breed software providers.

### Achieve Global Trade Best Practices

Does your organization suffer from a lack of cross-functional trade visibility and internal trade controls? Is it difficult to make informed and effective management decisions related to trade? Do manual processes result in costly delays or expose your organization to unnecessary compliance risk?

If you answered yes to any of these questions, Oracle Global Trade Management Cloud can help. Using an integrated logistics framework, GTM delivers unparalleled visibility and control over both orders and shipments. As a global trade automation platform, it enables companies to optimize and streamline business processes related to cross-border trade by layering trade data and milestones over the physical flow of goods. With well-structured compliance policies and trade automation tools to help implement and enforce them, companies can begin to achieve best trade practices across and beyond the organization.

### Centralize and Optimize Trade Processes for Efficiency

Does your company struggle to maintain trade-related content in your order management, financial, procurement and other systems? Are there silos of information at your internal and external trading partners?

Trade data is often not supported by existing systems. And this lack of support introduces complexity in the sales order management, procurement and financial management processes that leads to higher costs, inefficiencies and risk. Oracle Global Trade Management Cloud acts as a centralized trade data repository for all legal, regulatory, and corporate trade compliance purposes. This centralized approach creates greater visibility and control over the end-to-end trade processes, eliminating silos and fostering information sharing. Capabilities include:

- **Global Trade Content Management:** Upload and manage all required global trade content required for key services, such as restricted party lists, product classification codes, and more. Working with a third-party content provider, Oracle GTM Cloud

**RELATED PRODUCTS**

- Oracle Trade Compliance Cloud
- Oracle Customs Management Cloud
- Oracle Global Trade Intelligence Cloud
- Oracle Transportation Management Cloud

provides tools for automated upload and processing of trade content for immediate or later use.

- **Trade Master Data:** Maintain trade related data such as item ID, description, and country of origin. Suppliers can upload product catalog and classification data directly, while brokers can download, update, or simply view product classification data and other required compliance elements for prompt and accurate Customs filings. Oracle GTM Cloud also allows users to store and manage trading partner data such as end-use and end-user profiles, anti-boycott flags, registrations, certifications, and other compliance or security-related information for all your customers, suppliers, carriers, customs brokers, freight forwarders, and third-party logistics providers.
- **Event Management and Visibility:** Proactively manage the compliance events of orders and shipments. For example, automatically screen transactions for restricted parties, licenses and any other trade controls when received from the external system. Notify or alert users to potential problems instantly.
- **Business Process Automation:** Maximize productivity by automating processes using unique workflow agent technology. Workflow agents enable companies to model simple or complex processes to improve efficiency.
- **Reporting & Documents:** Oracle GTM Cloud utilizes Oracle Business Intelligence Publisher to create reports and documents allowing customers to create their own documents or reports with the solution. A few examples are: restricted party audits, import/export summary reports, commercial invoices, or country of origin certificates for any country. Additionally, other supporting trade documents can be uploaded, attached to transactions, and managed in Oracle GTM Cloud.
- **Packaged Integration with Oracle E-Business Suite (EBS):** Oracle GTM Cloud and EBS integration supports synchronization of item and party master data, as well as automated EBS sales order and delivery compliance screening.

## Ensure Proper Product Classification for Global Compliance

Does your company have a need to maintain multiple types of product classification types and codes for different countries? Do you have redundant classification processes? Do third parties provide pre-classifications?

Oracle GTM offers a robust product classification workbench for users to classify items under multiple lists for trade in specific jurisdictions and follow any associated rules those commodities might be subject to for compliance purposes.

The following are examples of Oracle GTM Cloud capabilities:

- **Product Classification Determination:** Configurable determination logic in order to properly classify an item based on user-defined rollup classification criteria. For example, for assemble-to-order (ATO) items, Oracle GTM Cloud can automate the classification determination of the top-level (parent) item based on the classifications of all of the sub-components using rollup logic dictated by jurisdiction.
- **Guided Classification Tools:** Product classification lookup for multiple types of product classification codes, and returns the results in an easy-to-use tree or grid structure that highlights key words used in the search to easily identify the chapters where those words appear.
- **Product Classification Translation:** Quickly perform translation lookups for classifications of the same type (e.g., Harmonized Tariff Schedule or ECCN) to view related country target codes for the source classification code. Users can create product classification templates to easily assign items into a pre-configured classification structure.
- **Detect Invalid and Missing Classifications:** Easily identify if any of the existing product classifications used in the repository are invalid based on the most current tariff nomenclature. In addition, Oracle GTM Cloud allows users to search for items

requiring classification.

- **Duty and Tax Visibility:** View the Duties, Taxes, and Fees associated with a product classification including those rates for preferential trade programs. Perform analysis of duties taxes applicable to certain country pairings to assist with decisions regarding sourcing your goods.
- **Product Classification Approval Workflow:** Once a product has been assigned a classification, Oracle GTM Cloud provides a powerful approval workflow process that ensures the assigned code is reviewed and approved to ensure proper classification.

## Mitigate Compliance Risk with Next-Generation Screening

Does your company properly screen transactions against government lists to ensure compliance? Do you know your customers? Laws in many countries require the use of compliance screening, both on the import and export sides of trade. The goal is to ensure that no goods are shipped to prohibited countries, organizations or individuals for national and international security purposes.

Oracle GTM Cloud provides next-generation screening capabilities:

- **Restricted Party List and Sanctioned Territory Screening:** A configurable screening platform to optimize potential match results. The engine can be called at any point in a business process and offers different types of screening services for different milestones. Users can fine tune the fields screened, the thresholds, and the weights for proper match determination. Users can screen parties at the time of party creation, which ensures they are cleared for compliance when transactions occur. Restricted Party Screening Workbench allows users working in high volume environments to perform fast and efficient screening. In addition, Oracle GTM Cloud supports work assignment to users in separate queues.
- **Flexible Matching Engine Options:** Matching engines can be used strategically to drive the potential match result. Oracle GTM Cloud offers four types of matching logic engines to satisfy screening requirements. One type is language agnostic, which can support the screening of double-byte characters often found in European and Asian languages.
- **Simplified Potential Match Resolution:** When potential matches occur, users can easily view the results and related information to make a quick and informed decision. This includes links to the Federal Register citations, alias information, agency list codes and more. Historical screening data and changes of a specific party can be viewed easily from various sources in Oracle GTM Cloud in one user interface.

## Make Optimum Sourcing Decisions

Do you have enough information to choose the best suppliers for your products? Can you accurately calculate your Estimated Landed Cost considering all costs take place? Do you have visibility to the financial benefits of Trade Agreements when making sourcing decisions?

Oracle GTM Cloud's Landed Cost Simulator has the ability to simulate different supplier offers to make optimum sourcing decisions. With the Landed Cost Simulator, users have the flexibility to create their own Estimated Landed Cost (ELC) formula including bank fees, commissions, customs brokerage fees and many more allowing them to be as accurate as they want with the ELC results. It is also possible to have Oracle GTM Cloud estimate each cost using pre-defined formulas providing a standardized ELC calculation. In addition, the solution provides visibility of financial benefits for Trade Agreements when displaying the ELC results for different sourcing options.

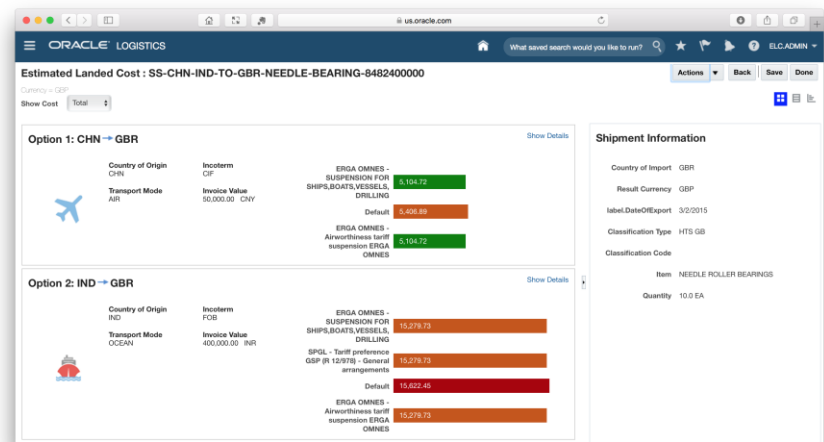


Figure 1. Landed Cost Simulator enables easy comparison of different sourcing options.

## Solid Foundation for Global Customs & Compliance

In addition to the foundational capabilities provided by Oracle GTM Cloud, users can derive additional benefits from GTM's related product options.

- **Oracle Trade Compliance Cloud:** Offers advanced trade compliance screening and document management beyond just restricted party and sanction screening. Users can model their own unique trade compliance environment worldwide using the global approach and design for Oracle Trade Compliance. The solution also performs advanced compliance screening and control determination for licenses, exceptions, documents, and other internal or regulatory trade controls. Users also have the ability to manage the entire import/export license lifecycle.
- **Oracle Customs Management Cloud:** Allows users to manage shipments, estimate expected duties and taxes, and create declarations and documents for customs filing or sharing with your broker. Additionally, Oracle Customs Management Cloud provides support for filing information with customs authorities, or handling two-way electronic communication with your customs broker or other trading partners. The solution is certified for AES Filing via ACE in the United States.
- **Oracle Global Trade Intelligence Cloud:** Oracle's customs & compliance focused business intelligence solution, promotes better supply chain decisions by providing greater insight into both internal operations and trading partner performance. Oracle Global Trade Intelligence Cloud provides you with the information needed to understand what's happening in your business so you can achieve your organizational goals. Oracle Global Trade Intelligence Cloud provides a dashboard view into the unique metrics by which your customs and compliance operation measures success. Users have the ability to modify existing formulas and / or create custom measurements.

## Standards-Based Architecture

Oracle Global Trade Management Cloud is built on a best-in-class, internet-based architecture that provides maximum flexibility and lowest total cost of ownership.

- **Internet Application:** All Oracle GTM Cloud functionality is accessible via standard web browsers, enabling organizations to deploy globally with minimal effort.
- **Secure Collaboration:** Oracle GTM Cloud's security model enables companies to collaborate with any trading partner – suppliers, customers, carriers, brokers, etc. – by enabling these parties to access relevant information and business functions in

Oracle GTM Cloud. For example, suppliers can upload product catalogs and classifications, carriers can add relevant Customs-filing data to shipments, and Brokers can pull classification data.

- **Service Oriented Architecture:** Oracle GTM Cloud fully supports a Service-Oriented Architecture (SOA) for maximum business process flexibility. Companies can support their specific business process requirements by leveraging the solution's web services.
- **Scalability:** Oracle GTM Cloud's flexible architecture enables companies to start small and expand as necessary to support growth in users, transaction volume and business processes while maintaining high performance service levels.

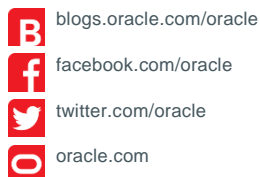
To learn more about Oracle Global Trade Management please visit  
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