ORACLE
LICENSE MANAGEMENT SERVICES

CUSTOMER REFERENCE QUOTES

"Working with Oracle License Management Services has saved us time and money and greatly simplified the complexities of tracking software usage. I wish we had engaged with them years ago."

John McLeod, Head of Information Systems

SCOTTISH LEGAL AID BOARD

strategic business partner

"Collaborating with Oracle License Management Services has given us total control of our license ownership, which means we can optimize the value of our existing Oracle investments. And, we have strengthened relations with Oracle and laid a solid foundation for future business."

Anders Widmark, Senior Sourcing Manager

Nordea

operating in 114 countries

transparent and objective advice

licensing education and knowledge transfer

"Working with Oracle License Management Services has provided the IT governance team with a wealth of information relating to Oracle products and significantly added value to our business."

Jo Harris, IT Governance Manager, IT Shared Services

BRITVIC plc

Oracle License Management Services' expertise and knowledge helped us to understand the nuances of software asset management. We now have a clear plan that will help us to control costs and remain compliant as our organization grows.

Roger Armorgie, Head of Delivery Service

WorldPay

450 people globally

"Oracle LMS provided a fantastic service that was extremely reliable and flexible. Oracle's experts responded to all our questions and requirements, no matter how complex or urgent. We simplified a confusing software licensing model and chose more suitable software packages that eliminated the risk associated with noncompliance. This helped us save at least 20% of our annual software license budget. We were surprised by how much value Oracle License Management Services delivers."

Anke Stiera, IT Manager, Stadtwerke Leipzig GmbH

Stadtwerke Leipzig

"Oracle License Management Services helped us better understand our licenses by clearly explaining metric definitions, minimum requirements, migration paths, and licensing policies. The review process allowed us to determine the best allocation for our licenses and have a clear picture of what we own, so we can more accurately evaluate future purchases."

Sue Camner, Database Manager

MIAMI-DADE COUNTY

"Oracle License Management Services helped us to really understand Oracle's licensing rules and the different types of licenses available. We have established a strong and trusting working relationship with Oracle, laying the foundation for future collaboration."

Giampaolo Muraro, Chief Information Officer

ISTITUTO CLINICO HUMANITAS

collaborating for customer success

"Oracle License Management Services has given us a blueprint for intelligent license management that will ensure we extract full benefit from our current and future software investments."

Iñaki Regidor Mendiolea, Chief Information Officer

eitb

customers per year

"Working with Oracle License Management Services has transformed our perception of Oracle from a technology vendor to a strategic partner that adds value to our product and our business."

Simon Kearsley, CEO

Symmetry

ORACLE

FURTHER
RESOURCES

More information on Oracle LMS polices and procedures can be found at www.oracle.com/goto/lms

Here you will find useful resources such as:
- Software Investment Guide
- Oracle Compliance Policy
- Licensing Specialty Topics