

# ORACLE LICENSE MANAGEMENT SERVICES

## SERVICE PORTFOLIO

### WHAT LMS STANDS FOR

LMS is separate from the Oracle License Sales Organization. This means we manage your Oracle assets transparently, impartially, and independent of commercial discussions or a desire for compensation. We are also your conduit back to the Oracle executive team.

We aim to give you greater visibility of your Oracle deployment and usage, providing a clear foundation for business efficiencies and clarity. This insight will also help you define your future investment strategies to ensure long-term business success.

### DELIVERING EFFECTIVE LICENSE MANAGEMENT

**LMS provides different levels of service that can be used individually or in combination and tailored to your requirements:**

#### Advisory Services

Here we help customers gain an in-depth understanding of licensing policies so they can better assess their future Oracle licensing needs. These are services limited in scope and designed to address a specific query, with the objective of clarifying future license requirements without involving a factual verification of your obligations.

- Clarification of your contractual terms
- Advice on future licensing requirements for a specific Oracle product

**Deliverables:** a short written or verbal confirmation of licensing guidance.

#### True Up Services

This is a voluntary usage assessment activity where we can work with you to provide insights into deployed Oracle products, and to offer assistance and best practice advice in managing the compliance situation across your license estate.

- Proactive verification of your deployed Oracle assets
- Detailed insights into the total contracted licenses in use
- Reconciliation of actual usage versus your entitlement

**Deliverables:** a true up report that confirms current usage, how this relates to your contract agreement, and any compliance issues.

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SERVICES**

## Audit Services

Incorporating factual evaluation, analysis and verification, Audit Services enables different audiences including business users, IT, Finance and Procurement, to conduct a detailed evaluation of their deployed Oracle estate in order to assess compliance status.

- Factual verification of your total deployed Oracle assets
- Reconciliation of the number of licenses versus actual usage
- Expert analysis and conclusion of compliance findings

**Deliverables:** a detailed audit report that includes a verified usage overview and overall findings.

## License Contract Certification Services

A range of proactive certification and verification activities tailored to your existing Enterprise contract and Unlimited License Agreement (ULA). These are services designed to offer insights into meeting contractual and certification requirements, completing verification forms, understanding key processes and achieving a return on investment.

- Support for ULA customers to define actual usage and deployed products
- Pool of Funds Service for advice on reporting current usage
- Enterprise program and Campus Service for help in the annual verification process

**Deliverables:** depending on the contractual agreement, a findings letter will be provided.

## ACHIEVING BETTER SERVICE OUTCOMES

Proactive compliance with Oracle licensing models and your contractual obligations to reduce financial, operational, or legal risks.

Quickly develop comprehensive insights into your deployed estate to reduce inefficiency, duplication and redundancy, as well as aligning licensing requirements to actual business needs.

Informed decision-making to master the intricacies of maintaining, migrating, and upgrading your Oracle assets, analyzing current demand and aligning future investments to business demand

Greater visibility into actual usage to help you manage the full lifecycle of your Oracle assets, minimize operational costs and identify underutilized assets that can be redirected for immediate business impact.

## LMS – ORACLE LICENSE EXPERTS

**We have 425+ LMS specialists operating in 100+ countries.**

**Our 20+ years of experience includes:**

- Oracle licensing, systems, and solutions management
- License management best practices
- Educating customers in contract entitlements
- Managing Oracle assets with tried and tested processes and tools

## LET'S TALK

To begin your license discussion, please email **LMS-GLOBAL\_WW@oracle.com** or visit: **[www.oracle.com/goto/lms](http://www.oracle.com/goto/lms)**