

# Terms & Conditions

#### 1.1 Referral Commissions

Sage HR & Payroll customers are rewarded for referrals as detailed in this document.

Referral commission structures are applicable for all new successful sales.

Sage One Payroll = R350
Sage Pastel Partner Payroll = R1 000
Sage VIP Classic Payroll & HR = R1 000
Outsourcing to Sage HR & Payroll = R1 500
Sage VIP Premier Payroll & HRM = R1 800
Sage VIP People HR & Payroll = R2 500
Sage X3 People = R3 000

Commission will be paid to NEW successful referral sales only.

Please note that referral commission received is taxable.

The choice of product and payment method is determined in the sales process and is not negotiable.

- The commission is payable when the customer pays the system invoice.
- The commission for Flex subscription is payable after the 3<sup>rd</sup> month's subscription invoice is paid.
- The commission for Sage One Online Payroll is payable after the Sage One invoice is paid.
- If a company has one registered company name, yet multiple business under that name, it counts as one referral.

### 1.2 Competition entries to win R50 000

Entries for the draw are allocated for qualified leads received from 1 October 2015 to 30 September 2016.

The definition of a qualified lead is a new lead that we have not received before. This means that we have not quoted, contacted or dealt with this client in the past.

The lead doesn't have to be converted to a sale to qualify. Every time a customer submits a qualified lead, their name will be entered into the draw.



Leads have to be submitted in writing and will be qualified by our Sales Coordinator. You can refer any of our products to absolutely anyone. Upgrades and modules are not part of the competition.

The winner of the Grand Prize draw will be announced in October/November 2016 and the prize must be claimed before 31 March 2017.

The judges' decision is final and no correspondence will be entered into.

VERY IMPORTANT: The company that you refer must be in the market for a payroll, and must know that our sales division will be contacting them.

## 1.3 Eligibility

All registered Business Partners, Accounting Professionals Forum and Alliance Partners are excluded from this promotion.

#### 1.4 General

Under no circumstances will Sage HR & Payroll (or its parent, subsidiaries and affiliated companies) be liable for losses, damages, costs or expenses arising from any way connected with any errors, defects, interruptions, malfunctions or delays in the promotion of the prize.

Refer and earn today!

Email: referrals.shp@sage.com

Remember to include the full company name, contact and designation, telephone number, email address and number of employees at the company (if possible).