Sage Estimating

Sage Estimating
Better estimates by every measure

Put your best bid forward.

To win more work and ensure the profitability of every project, you have to build estimates with more speed and precision than ever before. Let Sage Estimating do the heavy lifting for you. With features like trade-specific databases, Smart Assemblies, and built-in analysis tools, you'll build more bids with quick precision.

Plus, you can integrate estimating with the rest of your business.

Sage Estimating works in tandem with job cost and accounting in Sage business management software such as Sage 300 Construction and Real Estate. Then, once a bid is approved, the appropriate data feeds seamlessly from estimating to accounting and job cost. No data loss. No redundant entry. As a result, it's easier to share project details with your entire team.

Speed comes easily.

Sage Estimating eliminates the drudgery associated with complex calculations and manual, repetitive, and routine estimating tasks. Key features that help you build bids quicker include:

- Smart Assemblies that guide you through takeoff as the system automatically calculates costs associated with materials, labor, supplies and equipment.

- Trade-specific databases that provide a quick and easy method for you to add cost items into your bid worksheet.

- Multiple takeoff methods, which offer flexibility and adaption to your preferred style of estimating including digital plan takeoff.

- Estimating Management Console, a central hub or location for managing a variety of system administrative tasks such as security (roles and permissions) and much more.

- Microsoft SQL Server database, which stores all your data in one place, provides faster queries, and enhances security.

- Built-in report writing capabilities that help generate organized, professional reports in seconds.

Benefits

- **Slash takeoff time by 50% or more** compared to manual or generic spreadsheet methods.

- **Save time** on estimate analysis with built-in sort capabilities.

- **Refine** and make last-minute pricing adjustments with a few mouse clicks.

- **Eliminate** generic spreadsheet liabilities associated with hidden cells and broken formulas.

- **Generate** professional, winning proposals in seconds.

- **Share data** among estimating, accounting, and job costing, with no data reentry or associated errors.

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Profitability with precision

When you think of Sage Estimating, one word ought to come to mind: bull's-eye. The software provides precise calculations and costs across all aspects of the bid including: labor, supplies, subcontractor bids, materials, equipment, and even overhead and profit. Key features that improve bid accuracy include:

- Prebuilt trade databases with current pricing and productivity factors.
- Standardized estimating tools and processes that bring consistency to your entire estimating team.
- Bid worksheets and Smart Assemblies, which perform calculations automatically—eliminating common sources of generic spreadsheet errors resulting from hidden cells and broken formulas.

Integration improves data sharing and project collaboration.

Sage Estimating integrates with Sage business management software such as Sage 300 Construction and Real Estate. Once a bid is accepted, all the right data flows to accounting and job cost automatically. This out-of-the-box integration enables you to:

- Eliminate redundant data entry and wasted time.
- Speed project transition and ensure a quick start as project responsibility changes hands.
- Make it easier to collaborate and communicate project details across your team.
- Enhance bid accuracy by providing estimators with access to historical data such as "estimated vs. actual" figures.
- Improve decision making by providing managers with fast access to job cost and budget vs. actual reports.

For more information, contact your Sage business partner or customer account manager at 800-858-7095.

About The Sage Group, plc

We provide small and medium-sized organizations and mid-market companies with a range of easy-to-use, secure, and efficient business management software and services—from accounting, HR, and payroll to payments, enterprise resource planning, and customer relationship management. Our customers receive continuous advice and support through our global network of local experts to help them solve their business problems, giving them the confidence to achieve their business ambitions. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has millions of customers and circa 13,000 employees in 23 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia, and Brazil.

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