



## Sage unveils next generation of Sage ERP X3 solution

*Usability and mobility sit at core of the next generation of market leading product*

**Lisbon, May 15, 2014** - Sage, one of the world's leading suppliers of business management software and services, has unveiled the next generation of its global mid-market ERP solution, Sage ERP X3 version 7. The market-leading solution has been completely overhauled to ensure the best user experience online and on mobile devices.

Sage research shows that mid-market businesses have three clear priorities: winning new customers, reducing operating costs and growing revenue. Sage ERP X3 version 7 has been redesigned to address these key challenges with a host of new features that help mid-sized businesses.

Version 7 now has usability and mobility integrated as standard, allowing mid-sized organisations the ability to get more done faster and on the move, therefore helping to reduce costs and win new business. It includes a completely new intuitive and collaborative web interface based on HTML5 which supports multiple browsers and user personalisation. Version 7 also now offers mobile access and a host of web apps, as well as Microsoft Office integration and an all-new powerful search function.

"We've listened to our customers, we've listened to the market and we've redesigned our business solution to directly answer the needs and challenges faced by mid-market companies today," said Christophe Letellier, CEO, Sage ERP X3. "A company's ability to win new customers and grow their business profitably comes down to how well employees can access, share and use the information that they have. Put simply, Sage ERP X3 version 7 helps companies grow forward with faster, simpler and more flexible ERP."

The new-look Sage ERP X3 version 7 solution allows organisations to take control of their business. It provides an at-a-glance dashboard over the whole company, offering insight and intelligence when and where it is needed via a responsive user experience. Above all, version 7's powerful flexibility helps organisations to serve customers better, create cash flow and expand into new markets.

Other new benefits that come with Sage ERP X3 version 7 include functional enhancements such as:

- Extended traceability: quote to cash, order to payment.
- Sales document personalisation (delivery & returns)
- Flexible definition of sales kits (options and variants)
- Additional purchasing costs: import tracking
- Flexible settings per legislation
- Increased control over inter-company transactions
- Flexible management of warehouse locations
- Enhanced automation (recurring invoices)



Jayne Archbold, Director of Strategy & Corporate Communications at Sage Mid-Market and Sage ERP X3, said: “Research commissioned by Sage in Europe and North America shows that midmarket companies with improved data accessibility, quality, intelligence, and usability can expect a net gain of 35% more in incremental revenue year-over-year than lower performing companies. That’s roughly \$980,000 incremental revenue a year on average for a company earning \$42M annually in gross revenue. Sage ERP X3 version 7 is the perfect tool for mid-market businesses looking to take back control of their organisations and grow forward.”

“We needed to automate our processes and increase efficiencies right across our business. Sage ERP X3 version 7 does just that. It is really easy to use and we can access information on mobile devices, making our business and our people more efficient, which ultimately means we can focus on growing our business,” said Stephanie McConnell, CFO, Vacuum Engineering & Materials.

For more information, please visit [sageerpx3.com](http://sageerpx3.com) or follow us on Twitter @sagerpx3.

#### **About Sage**

We provide small and medium-sized organizations with a range of easy-to-use, secure, and efficient business management software and services—from accounting and payroll to enterprise resource planning, customer relationship management, and payments. Our customers receive continuous advice and support through our global network of local experts to help them solve their business problems, giving them the confidence to achieve their business ambitions. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 12,700 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia, and Brazil. For further information please visit: [Sage.com](http://Sage.com)

Sage ERP X3 is Sage Group’s global ERP solution for mid-sized companies and subsidiaries of large groups with international demands. For over 10 years Sage ERP X3 has been a proven and comprehensive ERP solution addressing mid-market companies’ specific requirements and challenges in industries from manufacturing and services, to distribution and many more. 4,500 customers in 60 countries worldwide have chosen Sage ERP X3 because helps companies grow forward with faster, simpler and flexible ERP. For further information, please visit [www.sageerpx3.com](http://www.sageerpx3.com)