

## Sage VIP reporting portfolio

	Sage VIP Intelligence Reporting	SMART	ODBC Reporting
Primary customer	 <b>For HR managers and heads of department</b>		
Need	✓ To make <b>informed business decisions</b> and improve <b>collaboration</b> across the company	✓ Helps turn <b>raw data into the intelligence</b> needed to make the right <b>business decisions</b>	✓ <b>Self-service reporting</b> in Microsoft Excel
Standard reports	✓ 24 fully customizable reports	✓ 36 standard reports with the flexibility to make various selections.	X
Free additional reports	X	✓ Two new reports per annum	X
Editing reports	✓ Standard reports <b>can be edited</b>	X	✓ New reports can be created <b>and edited</b> using Microsoft query.
Saving new layouts	✓ New <b>custom layouts are saved</b> back to the report repository <b>for future use</b>	X	✓ Report layouts can be <b>saved for future use.</b>
Multi-company reporting	✓ Allows for the consolidation of information from <b>multiple companies</b> and <b>different ODBC data sources.</b>	✓ Allows for the consolidation of information from <b>multiple companies.</b>	X
Distribution	✓ Report <b>scheduling</b> and <b>distributing with formulas</b> via email, FTP or file publish in a format of your choice	✓ Can <b>use native Excel functionality</b> to email or share Excel files	✓ Can use <b>native Excel functionality</b> to email or share Excel files
Resources and support	✓ How-to-videos, webcasts, Knowledgebase, free online forum, classroom and online training, in-house support team	✓ How to use help notes, group session training and in-house support team	✓ Classroom training and in-house support team
Price: Sage VIP Classic	<ul style="list-style-type: none"> <li>Perpetual: From R445</li> <li>Subscription: From *R40 per month</li> </ul>	<ul style="list-style-type: none"> <li>Perpetual: From R1102</li> <li>Subscription: From *R100 per month</li> </ul>	The ODBC driver is free with Microsoft Excel
Price: Sage VIP Premier	<ul style="list-style-type: none"> <li>Perpetual: From R1030</li> <li>Subscription: From *R77 per month</li> </ul>	<ul style="list-style-type: none"> <li>Perpetual: From R1539</li> <li>Subscription: From *R121 per month</li> </ul>	The ODBC driver is free with Microsoft Excel

\* Price changes according to the number of employees you are licensed for.