Sage X3 for Retail

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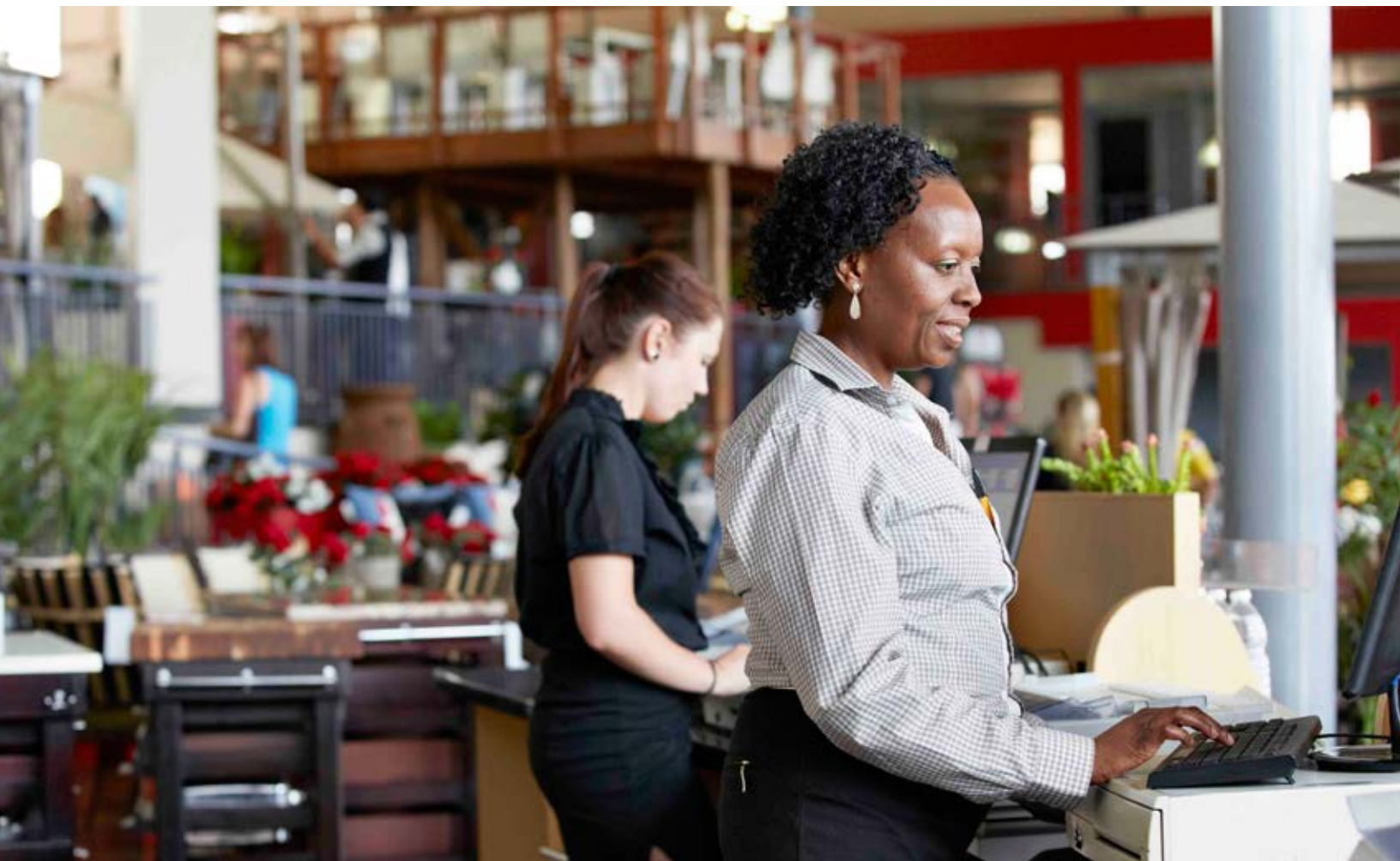# sage X3 for Retail

Adopt a faster, simpler, more flexible business and retail management solution with full CRM and HRM capabilities all rolled into one. With Sage X3, you are choosing the next generation of business solutions to cope with ever-changing conditions and challenges in the retail industry. Sage X3 Retail provides a complete end to end solution for retailers of all sizes - designed in Africa for Africa. Sage X3 will help you stay agile and meet whatever demands come your way.

Sage X3 runs your business faster than ever before, with a cohesive, enterprise-class solution to manage all of your core business processes—from purchasing to finance, inventory management, logistics and distribution, asset management to real time e-Commerce, customer service and sales. It also accelerates collaboration and reporting, and delivers real-time insight into your products and sales performance. Sage X3 is ready for you. Built-in functionality for best practice can adjust to accommodate any of your unique rules and processes. Retail management has never been so easy. From a central setup and design, each POS till can be configured in a matter of minutes and deployed countrywide. As each branch trades, information relating to stock, sales, credit limits and pricing is sent to and from the store to head office on a real time or scheduled basis.

It's also easily scalable—so you'll never run out of capacity again—and quickly adapts to your changing needs, driving efficiency and helping you manage your products and sales through your distribution channels.

Running your business does not have to be complicated

Get more done, faster.

Increase user productivity and accelerate adoption with an intuitive web user interface that users can easily personalize to work the way they do, driving efficiency and eliminating administrative overheads.

Go where your business takes you.

Access your data on mobile devices, check your budgets, manage costs, approve purchases and view key performance indicators on the go on any device. Sage X3 includes a complete mobile framework to deploy specific applications to your workforce and stakeholders as you need them.

Take back control over your processes.

Eliminate inefficiencies, ensure compliance, and streamline operations with end-to-end integration of your business processes to control costs and improve profits. Take control of your value chain and improve order fulfillment.

Get the insight you need, when you need it.

Evaluate risks and monitor performance in real-time with user dashboards, self-service business intelligence and reporting tools, delivered on premise, on mobile or in the cloud.

Gain agility and focus on your business.

Take advantage of enterprise-class business management functionality, security and scalability at a fraction of the cost and complexity of typical business management solutions. Simplify IT management and free up resources to focus on more important customer projects. Embrace the power of Sage X3 to easily manage unpredictable new requirements and manage change whilst delivering the desired level of transparency and accountability.

One system, anywhere at anytime.

Reduce costs by implementing a single system for your needs. Replace legacy systems that inhibit performance through duplicate processing, weak integrations and an over-reliance on spreadsheets to make decisions.

Integration made easy.

Over time, many retail organizations have invested heavily in specific fit-for-purpose software solutions that are still required or they are needed as part of the transition phase to a new business management solution. Sage X3 delivers many integration possibilities whether batch or real-time using web services or java based technology. Interfaces that may be required include connectors to consolidation tools or operational systems such as procurement portals, existing payroll and HR solutions or custom applications to manage other line of business needs.

Key features that drive the success in this environment

Sage X3 Retail caters for Web Stores incl mobile, Omni channel, POS, Warehousing, Inventory Management and Forecasting, Social Networks Integration, Real Time Data Analystics, Mobile Apps, Customer Relationship Management, Social Commerce and more.

Sage X3 Retail Setup and Management Features include:

- User Management – user defined roles with varying access rights and login methods
- Register Management – Float declarations, Surprise cash-ups, Day ends and Till limits per shift
- Petty Cash Management – Cash Out, Cash In, declarations and Cash Drops

Sage X3 Retail Invoicing Features include:
- Easy Customer Selection with filter options
- Flexible sales allocations for sales commissions per line or invoice
- Items selected by barcode scanner or finder screen
- Discounts per line or document and per customer grouping
- Customised rounding
- MultipleTender Types including Debit and Credit Cards online/offline, Cash, Gift cards, EFT
- Multicurrency payments accepted with change in home currency

Sage X3 Retail core features:
- Exchanges, linked and unlinked with updates to stock
- Returns, linked and unlinked with updates to stock
- Online purchase returns
- Quotes converted to sales orders and in turn converted to invoice
- Sales Orders with deposits
- Lay-aways with deposits, payment terms and handling fees
- Repairs, chargeable and non- chargeable, stock transfers managed with Workflow
- Multiple promotion methods with customisable parameters
- Human Resource Management Module to manage staff purchases, etc

Sage X3 Retail caters for social networks integration, real time data analytics, mobile apps, customer relationship management, social commerce and more.

Sage X3 core business management capabilities and technology

Financials & analysis	Warehousing	Inventory management	Omni channel
Import & landed cost tracking	Customer service & web / social commerce	Mobile apps	Reporting & business analytics
Workflow automation & alerts	Document management & office collaboration	System & user administration	Development & integration tools

Technology

Common data source

Html5

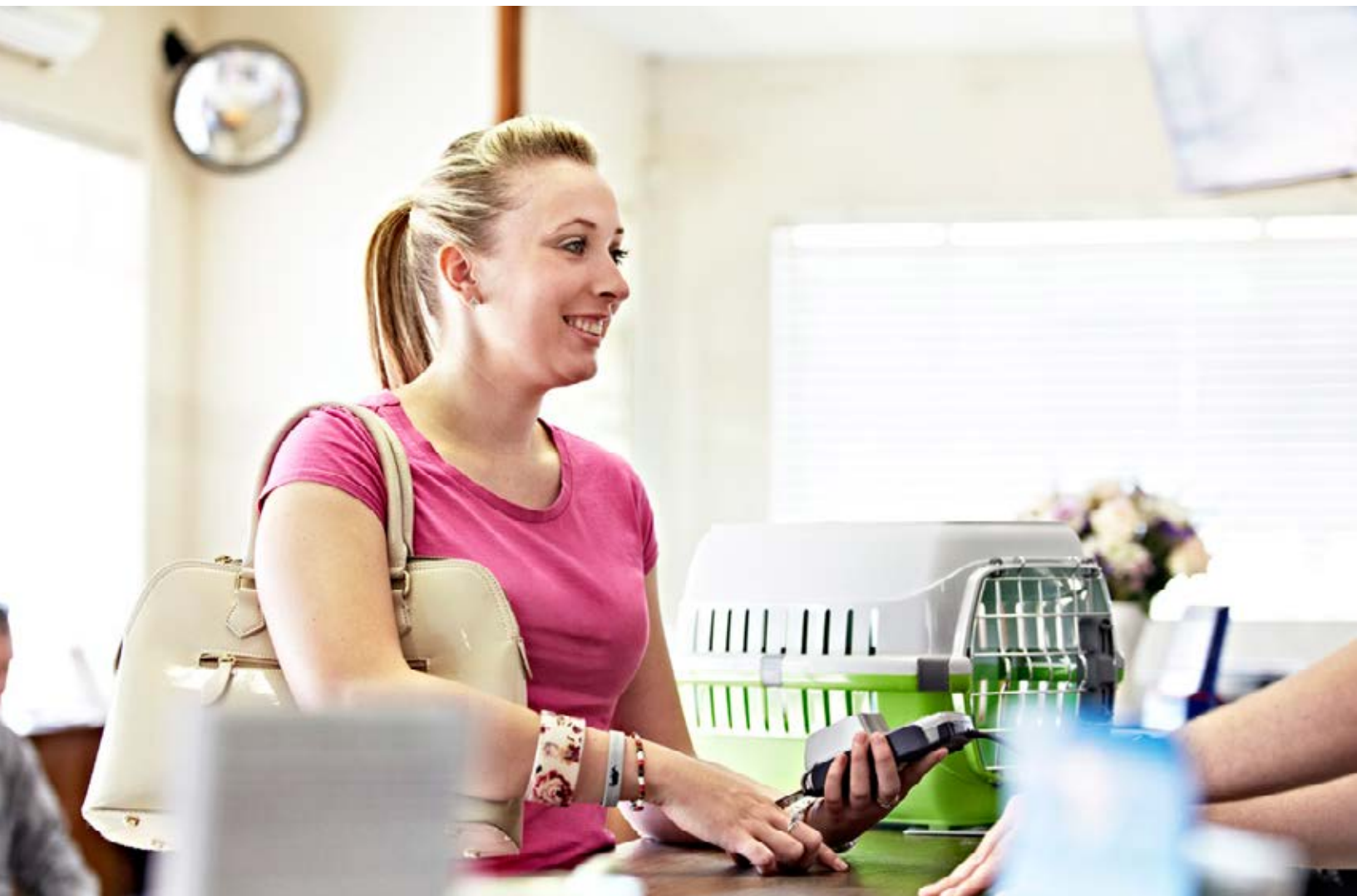Mobile

Partner-hosted or on-premises

Online purchases

Sage X3 is the natural choice to deliver a prescribed solution for retail

There is an absolute need to review systems now. It is widely regarded as a difficult and challenging environment for retailers. Both external and internal external forces are at an all-time high and the need to deliver exacting customer service and satisfaction whilst increasing profitability when budget spend is limited has never been more necessary. Now is the time to review the technologies available to take back control, deliver an exceptional experience to customers and provide value to all stakeholders.

Sage X3 is built to deliver both front and back office operations, running entirely in the browser and across any device. Sage X3 can scale to thousands of users and seamless integrate to external systems. Sage X3 is the natural choice to deliver a prescribed solution for retail using pre-defined business rules and processes together with a superior user experience that leads the market.

About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries. For more information, visit www.sage.com.

Sage X3

Sage X3 is Sage Group's global ERP solution for mid-sized companies and subsidiaries of large groups with international demands. For over 10 years Sage X3 has been a proven and comprehensive ERP solution addressing mid-market companies' specific requirements and challenges in industries from manufacturing and services, to distribution and many more. 5,100 customers in 100+ countries worldwide have chosen Sage X3 because helps companies grow forward with faster, simpler and flexible ERP. For further information, please visit: www.sagex3.com

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